#### L'enfer c'est les autres

Consorting, collecting and co-operating in UK academic libraries

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#### Introduction

- Consorting = Hell
- Collecting = Purgatory
- Co-operating = Paradise

# Consorting – a particular kind of Hell

- Purchasing in the digital era
- ARL statistics
  - Early 1990's 3.6% of budget = electronic purchasing
  - Late 1990's 10.5% of budget = electronic purchasing

### UK Library consortia

- Higher Education library book spend = £40 million (\$60 million)
  - Consortia spend = £31 million

- Public library book spend = £103 million (\$154.5 million)
  - Consortia spend = £14.6 million

1998/99 figures

# Consortia = using the money wisely?

- Drive down prices
- Negotiate collective agreements
- Drive out suppliers
- Compete with other consortia

### Publishers in on the act

- Dealing only with consortia
- National big deals
  - eg NESLI
- Library users know who publishes what and only want the output of certain publishers....?

## Collecting is Purgatory

- Stumbling blocks on the way...
  - Intellectual property rights
  - Licence agreements
  - Authentication and user interfaces
  - Standards and interoperability
  - Marketing
  - Different pricing and tax regimes
  - Language

### Co-operation is Paradise

- Define our primary purpose
  - ◆ UK+ co-operative initiatives
     RSLP
     British Library
     DNER eg HUMBUL
     Nesli
     CAMILEON
     SPARC ... Europe
     CLUMPS = UK NUC

Make time for our primary purpose

## The Divine Comedy

Everybody's running
Round and round in
circles
What is it they're trying to
prove?
Exercise your freedoms
Exorcise those demons
You have got to love what

Regeneration
March 2001

you do