



services for publishers
promotion, supply and digital hosting

about us

With over 60 years of experience, we are one of the leaders in sourcing and supplying quality publications from across Southern Europe to libraries and institutions worldwide.

Founded by Mario Casalini in 1958 in response to a need for timely bibliographic information and supply of Italian publications to research institutions, our mission is to advance the profile of European culture and scholarship across the globe.

We provide a complete range of promotion, supply and digital hosting services for publishers to facilitate publicity and sales in a highly specialised market.



supporting publishers



sales

We supply publications to some of the world's most prestigious national and academic libraries and research institutions.

The focus of our supply services is high quality original-language scholarly research in the Humanities and Social Sciences from Mediterranean Europe.

We handle orders for print and electronic publications, institutional subscriptions to journals, and specialised material such as facsimiles, limited editions and out-of-print items.

Our **Torrossa** digital library and bookstore provide opportunities for institution-wide acquisitions of collections of electronic titles and for individual purchases by the wider public.



creating impact



visibility

Our *ilibri* database makes available to libraries bibliographic descriptions for publications that have been selected specifically for their relevance to academic and research libraries.

1,400 institutions use the *ilibri* database and its advanced order management system to select titles and purchase directly online.

We contribute bibliographic records to some of the leading international databases.

We also create high quality catalogue records to international standards; these are present in the catalogues of many of the world's most prestigious institutions.

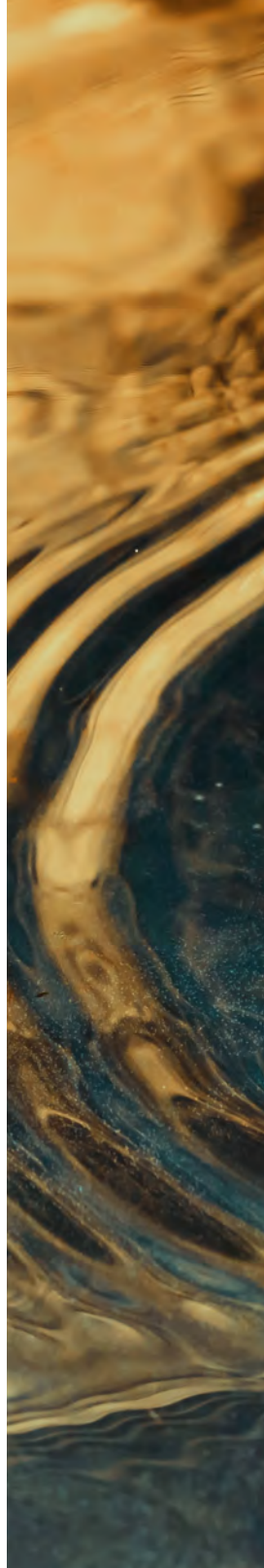
diffusion

Over 1,900 libraries worldwide rely on our frequent personalised bibliographic updates to stay up to date on what's being published in their areas of expertise.

We produce regular email newsletters and compile bibliographies containing suggestions of the latest titles published on a wide variety of themes, studies, issues, events and figures.

Specially formulated communications focus on new services and news or announcements.

We interact with an ever-growing community of library professionals, scholars and book lovers on Twitter, Facebook, LinkedIn and Instagram.





intermediation

We negotiate terms, conditions and pricing agreements with international library consortia to stimulate and facilitate sales among member institutions.

We handle licensing and access activation for libraries, as well as subscription management services for institutions and personalised, thorough customer care.

We provide a continuous and efficient helpdesk offering support to ensure access to, and correct usage of texts purchased online as well as troubleshooting any technical issues.



content hosting



technology

The Torrossa digital library and digital bookstore are built on some of the most recent technologies, guaranteeing a robust infrastructure for the secure hosting and maintenance of electronic content.

We provide immediate and secure access to sales reports and usage statistics through a dedicated interface, according to the international COUNTER standard.

Our specialised team creates quality metadata for all resources, assigns electronic ISSNs, DOI (Digital Object Identifiers) and creates permalinks. We collaborate with leading discovery services and link resolvers.

security

Content is protected by a personalised Digital Rights Management system.

All PDF files received by publishers are encrypted and archived securely in our repository.

We collaborate with long-term archiving organisations such as CLOCKSS and Portico.





Via Benedetto da Maiano 3 - 50014 Fiesole (Florence) - Italy
Tel. +39 055 50181 - Fax +39 055 5018201

